

### Frozen Beef Primals:

#### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 2000.

#### Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 2000. Source: PIERS, May 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for August 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Frozen Beef Primals are quoted on full, 18 KT 40-foot refrigerated containers unless otherwise noted. Container movements of frozen beef primals are defined by PIERS as "meat, chiefly fresh and frozen."

#### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 174.4 \ 893.2

Month\Year: 1/4.4	√ \ 893.2				Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
Hanjin	32%	31%	12 Days	\$225	\$11							18 KT	\$4,248		
APL	24%	19%	12 Days	\$151								21 KT	\$3,161		
Hyundai	22%	14%	12 Days	\$1,950 <sup>1</sup>									\$1,950		
Evergreen	11%	16%	13 Days	\$2,300 <sup>1</sup>	\$220 <sup>1</sup>								\$2,520		
OOCL	5%	4%	18 Days	\$126								20 KT	\$2,510		
Cho Yang	4%	5%	12 Days	\$159	\$20								\$2,882		
K Line	2%	3%	16 Days	\$128				\$680				21 KT	\$3,230		
Mitsui OSK	1%	1%	12 Days												
COSCO	0%	3%	16 Days	\$3,050 <sup>1</sup>	\$220 <sup>1</sup>								\$3,270		

<sup>1</sup> Rate is per container Rate \$3,129

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L.A./L.B./Oakland Ports To Hong Kong

### Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 60.9 \ 273.6

,													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	35%	38%	14 Days	\$189	\$11							18 KT	\$3,600
Hyundai	15%	10%	14 Days	\$215	\$11							18 KT	\$4,068
Yang Ming	13%	10%	16 Days										
Evergreen	11%	11%	16 Days	\$2,600 <sup>1</sup>	\$220 <sup>1</sup>								\$2,820
NYK Line	10%	9%	18 Days	\$120								23.5 KT	\$2,820
COSCO	8%	9%	16 Days	\$100								23.5 KT	\$2,350
OOCL	4%	3%	15 Days	\$162	\$11							18 KT	\$3,114
Hapag-Lloyd	2%	4%	15 Days	\$238								18 KT	\$4,284
Cho Yang	2%	1%	14 Days	\$3,880 <sup>1</sup>	\$20 <sup>1</sup>								\$3,900

<sup>1</sup> Rate is per container Rate \$3,376

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L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 3.5 \ 29.3

Month\Year: 3.5 \ 29.3													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	57%	48%	16 Days	\$258	\$11							18 KT	\$4,842
COSCO	28%	16%	18 Days	\$120								23.5 KT	\$2,820
K Line	14%	20%	19 Days	\$253	\$11								\$4,752
Evergreen	0%	10%											

Average Container Rate \$4,251

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 17.0 \ 56.0

,													
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	71%	63%	25 Days	\$258	\$11							18 KT	\$4,842
Maersk-SeaLand	12%	14%	11 Days	\$3,730 <sup>1</sup>	\$220 <sup>1</sup>								\$3,950
Mitsui OSK	12%	4%	25 Days										
Hanjin	6%	13%	24 Days	\$274	\$11							18 KT	\$5,130
NYK Line	0%	4%	14 Days										
Evergreen	0%	4%	28 Days	\$2,5001	\$220 <sup>1</sup>								\$2,820

<sup>1</sup> Rate is per container Rate \$4,743

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 52.0 \ 270.9

Month\Year: 52.0 \ 270	0.9				Surcharges:										
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate		
K Line	26%	25%	15 Days	\$108								21 KT	\$2,268		
OOCL	18%	14%	14 Days	\$108								21 KT	\$2,268		
Hyundai	13%	7%	13 Days	\$243	\$11		6%					18 KT	\$4,834		
Yang Ming	11%	13%	15 Days												
Hanjin	10%	16%	12 Days	\$199	\$11		6%					19 KT	\$4,217		
APL	8%	4%	12 Days	\$133								21 KT	\$2,793		
COSCO	6%	3%	14 Days	\$108								21 KT	\$2,268		
Mitsui OSK	5%	2%	12 Days												
NYK Line	2%	9%	16 Days	\$128								21 KT	\$2,688		
Maersk-SeaLand	2%	1%	14 Days	\$2,6901	\$220 <sup>1</sup>		6%						\$3,083		
Evergreen	0%	5%	20 Days	\$2,300 <sup>1</sup>	\$220 <sup>1</sup>								\$2,520		

<sup>1</sup> Rate is per container Rate \$2,970

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L.A./L.B./Oakland Ports To Singapore

### Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 1.1 \ 7.3

Month\Year: $1.1 \setminus 7.3$								_				
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec Al	RB Cotton F	R. Size	ContainerRate
APL	100%	16%										
COSCO	0%	45%	19 Days									
Hanjin	0%	17%	18 Days									
Cho Yang	0%	14%	18 Days	\$3,565 <sup>1</sup>	\$20 <sup>1</sup>		8%					\$3,870
Yang Ming	0%	6%	19 Days									
Hyundai	0%	3%	21 Days	\$260	\$11		8%				20 KT	\$5,836

<sup>1</sup> Rate is per container Average Container Rate

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Frozen Beef Primals

Monthly Market Share For: May 2000

Month\Year: 758.8 \ 3,724.1

Month\Year: $758.8 \ 3$	,724.1							Surcharg					
Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
K Line	19%	15%	10 Days										
Hyundai	15%	19%	11 Days	\$163	\$11		50%					15 KT	\$4,599
Hanjin	15%	17%	9 Days	\$194	\$11		50%					18 KT	\$5,436
APL	15%	14%	11 Days	\$164								20 KT	\$3,280
Mitsui OSK	11%	11%	11 Days										
Evergreen	8%	6%	10 Days	\$2,3001	\$220 <sup>1</sup>								\$2,720
COSCO	6%	7%	10 Days	\$137								20 KT	\$2,740
Yang Ming	4%	3%	10 Days										
OOCL	4%	2%	11 Days	\$139								20 KT	\$2,780
NYK Line	2%	3%	11 Days	\$136								20 KT	\$2,720
Maersk-SeaLand	1%	1%	10 Days	\$2,050 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$3,445

1 Rate is per container Rate \$3,908

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